

Message Text

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TAGS: BEXP MR

SUBJECT: MAJOR PROJECT: ENGAGEMENT OF US ENGINEERING FIRM WU
GIRM CONSULTANT
REFZN A. STATE 136932 B. NOUAKCHOTT 1148

1. INDICATION REFTEL A THERE IS POSSIBILITY OF GIRM
RETAINING US ENGINEERING FIRM AS BROAD RANGING CONSULTANT
SHOULD BE CAREFULLY NURTURED WITH TENDERNESS AND IMAGINATION.
THERE IS HARDLY ANY OTHER SINGLE STEP GIRM COULD TAKE WHICH
WOULD HAVE EQUAL IMPACT ON SUCCESSFUL IMPLEMENTATION OF
NEARLY COMPLETED ECONOMIC DEVELOPMENT PLAN OR WOULD MORE
SIGNIFICANTLY BENEFIT MAURITANIA, AND INCIDENTALLY UNITED
STATES.

2. WE SOULD RECOGNIZE IMMEDIATELY, HOWEVER, STAGE IS NOT
COMPLETELY EMPTY; THERE ARE ALREADY SEVERAL AMERICAN ACTORS
ON THE BOARDS. IT THEREFORE BEHOOVES US TO PURSUE NEW
CONSULTING EGINEERING PROPOSAL IN SUCH WAY THAT WE (A) DO
NOT COMPLICATE ACTIVITIES OR RELATIONSHIPS OF PRESENT
US CAST, AND (B) PROFIT FROM THEIR EXPERIENCE AND THE
RELATIONSHIPS THEY HAVE ALREADY ESTABLISHED WITH VARIOUS
SEGMENTS OF MAURITANIAN BUREAUCRACY. REF B REPORTED ON
SOLID AND PRODUCTIVE RELATIONSHIP H. K. FERGUSON HAS
DEVELOPED WITH DIRECTOR GENERAL AND STAFF OF SNIM, GIRM
INDUSTRIAL HOLDING COMPANY, IN CONNECTION WITH FURTHER
EXPLOITATION OF NATION'S COPPER AND IRON WEALTH. W. B.
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STROBEL OF LONDON-BASED PLANET CORPORATION CONSULTING

ENGINEERS HAS DEVELOPED EQUALY CLOSE AND BFFECTIVE RAPPOR
WITH SNIM CHIEF AND STAFF ON CONSTRUCTION OF NOUADHIBOU OIL
REFINERY WHICH WAS DESIGNED BY THIRD US ENGINEERING FIRM,
KELLOGG. FINALLY, A. D. LITTLE (AFTER VISIT TO MAURITANIA)
TENDERED FORMAL PROPOSAL TO OINISTRY PLANNING (AND TO KUWAIT
DEVELOPMENT FUND) FOR NAJOR STUDY ON MAURITANIA'S MINIERAL
POTENTIAL.

3. THERE ARE AT LEAST FIVE GIRM MINISTRIES WHICH REQUIRE
ENGINEERING SUPPORT IN PLANNING AND EXECUTING THEIR PROGRAMS,
AND WHICH WOULD THUS PROFIT FROM THE READY AVAILABILITY OF
CONTINUOUS ON-THE-SCENE US ENGINEERING EXPERTISE: PLANNING,
COMMERE & TRANSPORT, RURAL DECELOPMENT, EQUIPMENT (WHICH
IS RESPONSIBLE FOR TELECOMMUCATIONS, ROADS, PORTS, ENERGY,
AND CONSTRUCTION OF HOUSING AND GOVERNMENT BUILDINGS); AND
NOUAKCHOTT-NEMA ROAD. POTZTIAL US CONSULTANT (RALPH PARSONS
OR OTHER) SHOULD HAVE CAPABILITY OF EFFECTIVELY ADDRESSING
THIS BROAD RANGE OF ENGINEERING PROBLEMS. ALTERNATIVELY,
TWO OR MORE FIRMS SPECIALIZING IN ONE OR MORE PARTS OF
SPECTRUM MIGHT BE SUGGESTED TO GIRM. ENGINEERING OF
IRRIGATED AGRICULTURE PROJECTS, FOR EXAMPLE, MIGHT BETTER
BE HANDLED BY FIRM CONCENTRATING IN THIS SPECIAL FIELD.

4. AMBASSADOR LOOKS FORWARD TO OPPORTUNITY OF PURSUE CONSULTANT PRO
POSAL WITH AMBASSADOR OULD ABDALLAH. EMBASSY
STANDS READY TO DO AHATEVER IS NECESSARY AT THIS END TO
SUPPORT AND ADVANCE THIS PROPOSAL. PLEASE KEEP US FILLED
IN AS ENGINEERING CONSULTANT PROPOSAL DEVELOPS.HANDYSIDE

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